• Profits must be shared between franchisee and franchisor.
• Could lose the franchise.
• Lack of complete ownership and control.

Most important skills / characteristics needed are:

• Professional.
• Good listener.
• Organised.
• Passionate.
• Good Motivation.
• Open to advice and guidance.
• Effective communication.
• Effective time management skills.
• Good at having a job.
• Possesses business knowledge and awareness.