Q16  The total number of £400,000 Apline houses sold in 2009 represented 80% of the annual sales target. If this target was split equally across 5 sales offices, what was the individual sales target for each sales office?

310 120 145 325 225

Q17  Stamp duty of 3% is paid on house sales over £250,000. How much stamp duty is paid by purchasers of Apline houses in 2009?

£16,425,000  £18,550,000  £19,425,000  £6,000,000  £8,550,000

Q18  What is the total value of 2009 Apline house sales?

£127.5 million  £777.5 million  £115 million  £162.5 million  £353,409 million

Q19  In 2010, the absolute difference in Alpine house sales between 2009’s July-Dec and Jan-June periods is expected to increase by a fifth. What is the projected difference in Apline house sales between July-Dec and Jan-June for 2010 (in £million)?

43.5 52.2 100 125 125.5
## TOTAL SALES (£millions)

<table>
<thead>
<tr>
<th>Region</th>
<th>Previous Year</th>
<th>Current Year</th>
<th>Next Year's Projection</th>
</tr>
</thead>
<tbody>
<tr>
<td>Northern</td>
<td>310</td>
<td>310</td>
<td>320</td>
</tr>
<tr>
<td>Southern</td>
<td>170</td>
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<td>290</td>
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</tr>
<tr>
<td>Central</td>
<td>110</td>
<td>90</td>
<td>125</td>
</tr>
</tbody>
</table>

**Q21** If the sales projections for next year prove accurate, which region will have maintained or increased sales levels each year from the previous year to next year?

- Northern region
- Southern region
- Eastern region
- Western region
- Central region

**Q22** What is the absolute difference between the lowest and the highest performing region (to the nearest £million) in the current year?

- £216 million
- £217 million
- £218 million
- £219 million
- £220 million

**Q23** If next year’s forecasts are scaled back by a quarter for the Northern and Western region, and by a fifth for the Southern and Eastern regions, what will be the total projected sales for all 5 regions?

- £1,155 million
- £924 million
- £919.50 million
- £942 million
- £866.25 million