

Unit 3.1 : Sources of finance

Capital Expenditure : Fixed assets (machinery, land, buildings, etc.)

Revenue Expenditure : Day to day (rent, wages, raw mat., insurance)

INTERNAL :

- 1) Personal funds : cheap and easy, no interest / risky
- 2) Retained profit : after taxes + expenses / start-ups don't have any
- 3) Sale of assets : time consuming / good prof.

EXTERNAL :

- 1) Share capital : money from sale of shares
- 2) Loan capital : money from institutions, needs to be paid back
- 3) Overdrafts : when you spend more money than what you have
- 4) Trade credit : allows buyer to pay seller in the future (30-90 days)
- 5) Grants : funds given by government / very selective benefit society
- 6) Subsidies : financial assistance by gov or non gov. (NGO) support busin
- 7) Debt factoring : selling the debt owed to the business
- 8) Leasing : allows to use assets without purchasing (machinery, equipment)
- 9) Venture capital : financial capital given by investors to high risk - potential
- 10) Business angels : individuals who give cash to small-start ups in return leadership

SHORT

- Day-to-day running
- Overdrafts, trade credit, debt factoring
- 1 year or less

MEDIUM

- Purchase equipment/vehicles
- Leasing, med. loans, grants
- 1 to 5 years

LONG

- Long term fixed assets
- Long t. loans, share cap.
- 5 to 30 years

Factors influencing choice of S.O.F :

- 1) Purpose of funds
- 2) Cost
- 3) Status and size
- 4) Amount required
- 5) Flexibility
- 6) State of external env.
- 7) Gearing (high = risky
low = safe)