

'a proportionate saving in costs gained by an increase in production.'

• Purchasing Economies of Scale:

- ↳ larger firms can make **savings** by investing in bigger and more **cost-effective** machinery / kit.
- ↳ only businesses of a certain size can justify purchasing more expensive machinery (but get better results!)



• Advantages:

- Lower Unit Costs
 - offer reduced price. → greater demand
 - keep prices the same → greater profit

- Barriers to entry → deter smaller firms to compete in mass markets
 - price war? bigger firms will win due to economies of scale.

Economies of Scale

'bigger is **not** always better'.

• Productivity Decrease:

- ↳ as the business grows → more managers → loss of team spirit
 - ↳ multisite companies may not work together
 - ↳ managers no longer know employees personally.
 - ↳ break down in communication

diseconomies of scale = inefficiency and higher labour costs

→ economies and diseconomies can arise @ same time.

• Solutions to D.O.S:

- ↳ implementing appraisal systems to show employees that managers care about individual employee characteristics.
 - ↳ leads to increased motivation and employee productivity
- ↳ implementing budgets to make separate depts more efficient/productive in both every day running and when abnormalities come up.

