8. Legal considerations

Understanding the legal and regulatory environment in all countries to which you would like to export is vital.

Things to consider:

Are your product compliance certificates and liability cover valid overseas? Check your intellectual property rights and registered trademarks.

9. Transport logistics

Now you've made the sale and agreed the terms, you have to get the goods there! We can help make sense of transportation. From your Incoterms insurance, duties and customs clearance, to the packaging you require and the method(s) of transport or freight forwarders required.

10. Success!

Congratulations. Now you have successfully become an international exporter. The work doesn't stop here. Now you need to increase your chances of repeat business and become a reliable international exporter with a solid brand.

