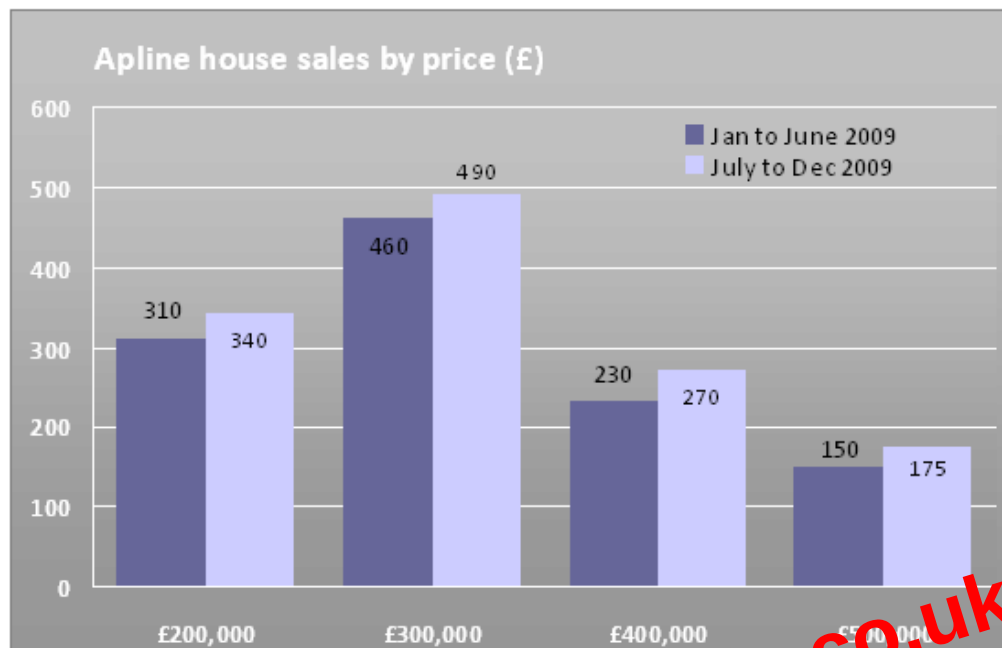




- Q16** The total number of £400,000 Apline houses sold in 2009 represented 80% of the annual sales target. If this target was split equally across 5 salerooms, what was the individual sales target for each saleroom?

155      120      195      325      225

- Q17** Stamp duty of 3% is paid on house sales over £250,000. How much stamp duty is paid by purchasers of Apline houses in 2009?

£16,425,000      £18,550,000      £19,425,000      £6,000,000      £8,550,000

- Q18** What is the total value of 2009 Apline house sales?

£127.5 million      £777.5 million      £115 million      £162.5 million      £353,409 million

- Q19** In 2010, the absolute difference in Apline house sales between 2009's July-Dec and Jan-June periods is expected to increase by a fifth. What is the projected difference in Apline house sales between July-Dec and Jan-June for 2010 (in £million)?

43.5      52.2      100      125      125.5

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**TOTAL SALES (£millions)**

| <b>Region</b> | Previous Year | Current Year | Next Year's Projection |
|---------------|---------------|--------------|------------------------|
| Northern      | 310           | 310          | 320                    |
| Southern      | 170           | 160          | 165                    |
| Eastern       | 290           | 300          | 275                    |
| Western       | 255           | 280          | 270                    |
| Central       | 110           | 90           | 125                    |

**Q21** If the sales projections for next year prove accurate, which region will have maintained or increased sales levels each year from the previous year to next year?

- Northern region
- Southern region
- Eastern region
- Western region
- Central region

**Q22** What is the absolute difference between the lowest and the highest performing region (to the nearest £million) in the current year?

- £216 million    £217 million    £218 million    £219 million    £220 million

**Q23** If next year's forecasts are scaled back by a quarter for the Northern and Western region, and by a fifth for the Southern and Eastern regions, what will be the total projected sales for all 5 regions?

- £1,155 million
- £924 million
- £919.50 million
- £942 million
- £866.25 million