

$$DY = (\text{ORDINARY SHARE DIVIDEND} / \text{MKT PRICE}) * 100$$

The higher the better. Related to the return on the investment to the share price.

GEARING

- Financial position
- Loans/Capital
- High gearing => Loans > Capital

$$\text{GEARING RATIO} = (\text{LONG TERM LOANS} / \text{CAPITAL EMPLOYED}) * 100$$

The higher the ratio, the more the business is exposed to interest rate fluctuations and to having to pay back interest and loans before being able to reinvest earnings;

PROFITABILITY

- profit in relation to sales/assets
- Profit margins
- ROCE
- higher the better

Profitability measures look at how much profit the firm generates from sales or from its capital assets. Different measures of profit => gross and net

$$\text{GROSS PROFIT} = \text{TOTAL REVENUE} - \text{VARIABLE COSTS}$$

$$\text{NET PROFIT} = \text{TURNOVER} - \text{OVERHEADS}$$

$$\text{GROSS PROFIT MARGIN} = (\text{GROSS PROFIT} / \text{TURNOVER}) * 100$$

- the higher the better
- Enables the firm to assess the impact of its sales and how much it cost to generate produce those sales.
- A gross profit margin of 45% means that for every £1 of sales, the firm makes 45p in gross profit.

$$\text{NET PROFIT MARGIN} = (\text{NET PROFIT} / \text{TURNOVER}) * 100$$

- Net profit takes into account the fixed costs involved in production=> the overheads.
- Keeping control over fixed costs is important => could be easier to overlook for example the amount of waste (paper, light, etc)

$$\text{ROCE} = (\text{PROFIT} / \text{CE}) * 100$$