

Revolving credit agreements	Commercial banks	<p>maintain 10% to 20% compensating balance and pay a commitment fee of approximately .5% of the average unused balance.</p> <p>Generally 2% to 4% below the prime rate of interest.</p>	<p>An unsecured short-term promissory note issued by the most financially sound firms.</p>
Commercial paper	Other business, banks, life insurance companies, pension funds, and money market.	<p>2% to 5% above prime plus up to 3% in fees. Advance 50% to 90% of collateral value.</p>	<p>Selected accounts receivable are used as collateral. The borrower is trusted to remit to the lender on collection of pledged accounts. Done in non-notification basis.</p>
<p>Secured Sources of Short-term Financing</p> <p>Pledging</p>	Commercial banks and commercial finance companies	<p>1% to 3% discount from face value of factored accounts. Interest levied on advances of 2% to 4% above prime. Interest earned on surplus balances left with factor of about -5% per month</p>	<p>Selected accounts are sold-generally without recourse - at a discount. All credit risks go with the accounts. Factor will loan (make advance) against uncollected accounts that are not yet due. Factor will also pay interest on surplus balances.</p>
Factoring	Factors, commercial banks, and commercial finance companies	<p>1% to 5% above prime. Advance less than 50% of collateral value.</p>	<p>A loan against inventory in general. Made when firm has stable inventory of a variety of inexpensive items.</p> <p>A loan against inventory in general. Made when firm has stable inventory of a variety of cheap items.</p>

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<p>Inventory collateral</p> <p>-Floating liens</p> <p>-Trust receipts</p> <p>-Warehouse receipts</p>	<p>Commercial banks and commercial finance companies</p> <p>Commercial banks and commercial finance companies</p> <p>Commercial banks and commercial finance companies</p>	<p>3% to 5% above prime. Advance less than 50% of collateral value.</p> <p>3% to 5% above prime plus a 1% to 3% warehouse fee. Advance 75% to 90% of collateral value.</p>	<p>Inventory used as collateral is placed under control of the lender by putting it in a terminal warehouse or through a field warehouse. Third party- a warehousing company- guards the inventory for the lender. Inventory is released only on written approval of the lender.</p>
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