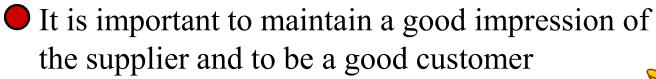
## **Buyer Characteristics**

- Bottleneck Items

lotesale.co.uk • The buyer should be a team player who can werkevile other forctions in your company to reduce risk



The buyer should be more of a relationship

manager than a hard negotiator

