Call-off & fixed contracts

Call-off contracts:

- an agreement for various purchases over a period of time
- also called framework agreements, blanket contracts and standing orders
- no commitment to buy certain amounts

Fixed contracts:

- same idea as above but commitment to buy certain volume or value over a period of the contract

5. § Contract price §

Objective: To determine the amount the buyer is to pay, or the way in which this amount is to be determined.

Why: Same as for spot contracts

Contents: Same as for spot contracts + volume discounts