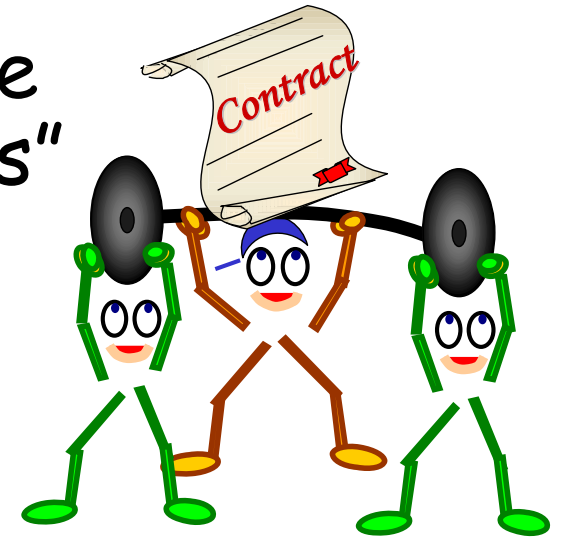


Forming contract management teams

- For large contracts you may have "core teams" & "extended teams"
- Different contracts require different managers:

- "Arms-length" relationships require people who are good at applying contract law
- Co-operative relationships require good people managers



Contract Managers: Roles

- Defines team roles
- Keeps the team motivated
- Ensures team members maintain communication
- Is responsible for the contract management plan
- Establishes contract management reporting systems
- Ensures proper contract administration
- Identifies & manages risk
- Identifies priorities
- Manages the buyer-supplier relationship
- Manages disputes
- Approves or rejects requests for contract changes
- Ensures learning points are fed back into the organisation

