

themselves to have expertise in many. It is wise to keep surveying the market for the expertise versus service levels, to check on the value versus money.

- c. Service Levels – The organization will likely find the vendor they are looking for. However, there might be chances of different prices demanded for the same kind of requirement but maybe with different timelines by different vendors. The key to proper vendor assessment is careful analysis of the concept of time and money. The vendor may be offering many expertise at a low budget but still may not be suitable for the organization if it does not meet the service level agreement.

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