

4 Steps To Make \$15k Per Month as a Remote Closer | How To Get Started with Remote Closing Remote Closing Academy

The four step process I am going over in this video is exactly what allowed Graham to do over eighteen thousand dollars in his first month as a remote closer. Graham used the same four steps that Charles used to hit 98 000 commissions in a single month. The majority of people that come into remote closing with really bad traditional sales habits they tend to not really see as much success. There are a ton of differences between appointment setters and the closers and the roles but the biggest thing that people are always wondering about is you know how much money can I make with one versus the other well you're going to make more as a remote closer because you're more involved you actually have to get on zoom calls with that person right you have to build a connection and build rapport. You can find over a hundred thousand companies that are looking for your help as a high ticket remote closer or an appointment setter so we're going to be using Indeed.com to show you how easy it is to find a position so once you've familiarized yourself with some scripts and understand the concept that I just talked about Step Number Three is jumping into sourcing so I'm going to be honest here this might be the easiest part.

You can see opportunities that are willing to pay you more than five thousand dollars a month by opening up the site and by using the first way you can do it. We are going to talk about how to apply the things to say. After this part, I am just showing how to find the opportunity and next you are going to use it. It is called linkedin job. The secret of the game here guys is to never write that in big letters on your paper. Always stop asking for feedback. Aaron how do I make sure that I'm successful? Actually, might not have anything to do with me or this channel or remote closing in general, but more about the skill of write this down being coachable. Those are the four steps that everyone in the remote closing academy are using to see success within the industry. Listen back to your own sales calls and more importantly go to other people and get feedback. Implement that is going to make you a million times better because other people might be able to see your blind spots.

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