

## Formulas

- 1) Net purchases = Purchase - P/R Returns
- 2) Net sales = Sales - S/R
- 3) COGS = Net sales - GP
- 4) GP = Net sales - COGS
- 5) Cost of goods sold = Opening stock + Net purchase + Direct expense - Closing stock
- 6) Adjusted purchase = Opening stock + Net purchase - closing stock

## Profit and loss A/c

- 1) All indirect expenses [Debit side]  
[office, sales, Advertisement, salaries, printing, stationery and other expenses, Outwards expense, Commission, Bad debts, etc.]
- 2) Incomes  
Commission, Rent, interest, etc.  
Revenue Received

Particulars      Particulars

To salary  
To Rent, printing,  
stationery, lighting  
Post office exp,  
audit fees, Commission

(Expenses) Paid

Rent Received, Discount  
Received, Dividend Rec,  
Commission Rec, Bad  
debts recovered, etc

(Indirect)