

VARIABLE COSTING INCOME STATEMENT

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SALES REVENUE	XX
LESS: VARIABLE COST	XX
CONTRIBUTION MARGIN	XX
LESS: FIXED COST	XX
OPERATING PROFIT (LOSS)	XX

Sold units x Selling Price

Sold units x variable Cost per unit.

Sales Revenue - variable Cost

1. Produced units x Fixed Manufacturing cost per unit.
2. Produced units x Fixed Selling, General, and Administrative per unit.
The total of 1 & 2 is the Total Fixed costs.

Contribution Margin - Fixed Costs

In the previous Comprehensive Illustration, units produced is the same with units sold. In this next Comprehensive Illustration, what if units produced is not equal to units sold.

Comprehensive Illustration #2:

During December 2023, ABC, Inc. produced 2,000 units and sold 1,000 units of Product A with selling price of \$50.00 per unit and costs as follows:

Materials	\$ 12,000
Labor	6,600
Total Manufacturing Overhead (50% Variable)	<u>8,000</u>
Total Manufacturing Costs	26,600

Selling, General, and Administrative costs incurred during the month were:

Variable SGA Expenses	\$ 6,000
Fixed SGA Expenses	<u>4,000</u>
	10,000

What is the product cost for Absorption Costing?

Answer: 24.6

What is the product cost for Variable Costing?

Answer: 23.6

What is the Variable Cost per unit for purposes of computing Contribution Margin?

Answer: 28.6

What is the Operating income under Absorption Costing?

Answer: \$ 15,400

What is the Operating income under Variable Costing?

Answer: \$ 13,400