purchase by people of new homes

 $\hbox{NON-RESIDENTIAL INVESTMENT-purchase by firms of new plants or machinery Inventory investment}$ 

Difference between goods produced and goods sold in a given year

Total demand = C + I + G + X - M

## COMSUMPTION

Depends mainly on disposable income (Y<sub>d</sub>)

 $C = C(Y_d)$ 

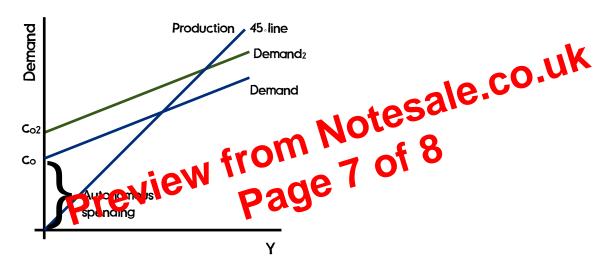
 $C(Y_d)$  - consumption function (C is function of  $Y_d$ ) Behavioural equation

$$C = c_0 + c_1 Y_d$$

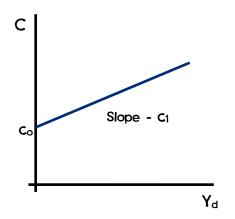
co - what people would consume if disposable income were zero

Positive as can DISSAVE (sell assets or borrow)

 $c_1Y_d$  - PROPENSITY TO CONSUME - effect of one additional unit of disposable income Positive but less than one (rest is saved)



## EQUILIBRIUM IN GOOD MARKET



Shifts to Demand<sub>2</sub> when autonomous income rises

An increase of \$1bn in co will lead to a larger increase in income and demand

## IS RELATIONSHIP

IS - investments equals savings (Keynes, 1936), what firms invest must be equal to public and private spending