

Economics Lecture
Chapter 1 – Introduction

- Utility- satisfaction
 - Example: drinking a cold Dr. Pepper after a long run
 - First DP tastes better than 2nd, 2nd better than 3rd, etc
- Resources- land, labor, capital, entrepreneurship
 - Land- natural resources
 - Labor- productive workforce
 - Capital- goods used to produce other goods (hammer – used to make more goods)
 - Entrepreneurship- organize resources (Trump, Mark Cuban)
 - most businesses = small businesses
- rationing device- who gets what
 - In the US, our rationing device is money (\$\$\$)
- opportunity cost- most valued loss/forfeit
 - benefits > costs
- marginal- additional// +1
- unintended effects
 - ex: raising minimum wage would increase unemployment
- ceteris paribus- “all things held constant” as things are currently and will remain with no change
 - Rule of 72: how long it takes something to double
 - Ex: \$1000 - \$2000 with 4% interest
 - $72/4 = 18$
 - Would take 18 years to double
 - Diminishing marginal utility- loss of additional satisfaction
- Positive economics: “What is”, the facts
 - Ex: It is 72 degrees in here / I have \$300
- Negative economics: “What should be” opinions
 - Ex: it is cold in here, I have a lot of money
- Microeconomics: small scale
 - One single tree in the forest (one industry)
- Macroeconomics: large scale
 - The whole forest of trees (oil trade)