# **Chapter 15: Operational Strategies: Lean Production**

## The effective management of time

### **Time-based management**

- In some organisations, time is used as a selling point the ability of the firm to respond to a customer request can give firms a competitive advantage.
- More specific applications of time-based management can be seen in the form of reduced lead times or shorter product development times.

### **Reduced lead times**

- The lead time is the time taken between an order being received and the final product or service being delivered to or provided for the customer.
- Critical path analysis (CPA) shows how, when all the areas involved in a project are planned together, the time taken to complete the project can be reduced.

### **Shorter product development times**

- Constant changes in customer demands and the high failure rate of new products mean that companies which can produce new products quickly are able to stay competitive.
- Continual market research enables firms to identify potential trends and so change their product range.
- Flexible production methods can also allow firms to modify their products quickly in response to the market.

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Critical path analysis
Features of critical path analysis
- Nodes
- Activities
- Duration
- Preregajsite
- Dumnies

#### Float times

- The float times can be derived from the network.

# Constructing a critical path network from descriptive information

- In real life, managers will not be given a table of activities with their prerequisites neatly defined.
- The first step in compiling a real network is to work out the logic behind the project in order to identify sequences of events.

#### Benefits of critical path analysis

- Allows a business to improve the efficiency of its resources.
- Lets a business know precisely when activities are scheduled to take place.
- Business can use CPA to investigate changes in resources or sequencing that would improve efficiency if necessary.
- Can be used to help control and review.
- Forces managers to engage in detailed planning which helps the business to reduce the risk of delays.
- Relationships with customers can be improved.
- Can be used to calculate the likely impact of any delays that are unavoidable.