

KEY TERMS

Assets: Operating expenses. Resources owned/controlled by company, provide future economic benefits

Accrual: Basis that we use to report the profits of the company in our comprehensive income statement

Accrued Expenses: Expenses occurred but not recorded

Account Payable: Money owed by a company to its creditors

Accounts Receivable: Due from customers that company expects to collect

Basic EPS: The amount of a company's profit that can be distributed to one share of its stock

Cash: On hand, in bank accounts, checks

Cash Equivalents: Short-term, low-risk investments

Creditors: Have capital to lend (banks)

Current Asset: Cash/will be cash, will be used within one year

Current Liabilities: Amounts due to be paid to creditors

Current Liabilities Evaluation: Current Ratio

Current Ratio: More frequently used measurement, increase/decrease – short-term debt/obligations

Debits – Increase assets, decrease liabilities

Debt-to-Total Assets Ratio: Solvency, strengthen/weaken % of assets by liabilities

Debt-to-Equity Ratio: Capital supplied-creditors increase/decrease by investors

Debt Ratios: Increase/decrease financial leverage

Dividend: Money paid by a company to stockholders

Equity: Owner claims to the assets of a business

Expense: Money spent

Financial Leverage: More/less

FOB Destination: (Free on board); buyer pays & responsible

FOB Shipping: Seller pays & responsible

*FOB Destination & Shipping Amounts the same, DATE changes

Historic Cost: "At a value of", what a company initially paid (cost, freight charges, setup, delivery)

Inflow: Money Received

Intangible Asset: Asset that isn't physical in nature

Inventories: Cost of materials & goods on hand

Investors: Have capital to invest, owners (stock/shareholders)

Liabilities: Claims to resources by creditors

Liquidity: Cash, short-term debts & obligations

Long-Term Liabilities: Liabilities with a future benefit over 1 year

Net Sales: Total net selling price

Outflow: Money paid out by a company (salaries, supplies, maintenance, dividends, debt)

Patent: Gov't license giving a right to a product

Prepaid Expenses: Cash paid in advance for the cost of services to be used in the future (insurance, rent)

Profit/Earnings: Financial gain. Difference between amount earned & amount spent

Retained Earnings: Net earnings not paid out as dividends

Revenue: Income. When you do the work!

Solvency: Ability of a company to meet long-term financial obligations

Trademark: Symbol representing company/product

Unearned Revenue: Receive cash in advance. Balance sheet

Working Capital: Increase/Decrease total amount of coverage – current liabilities provided by current assets

MARGIN MEASUREMENTS

Gross Margin = Gross Profit/Net Sales

Net Margin = Net Income – Net Sales

Operating Margin = Operating Profit/Net Sales

FORMULAS

Accounts Receivable = Invoice – Received

Accum. Other Comp. Inc = Beginning Accum. Other. Comp. Inc + Other Comprehensive Income, net of tax

Additional Paid-in Capital = (\$ per share – par value) * Issued Shares of Common Stock

Assets = Liabilities + Equity

Basic EPS = (Net Income/Preferred Dividends)/Weighted Average # of Common Shares Outstanding

Common Stock par Value = Par Value * Issued Shares of Common Stock

Comprehensive Income = Net Earnings +/- Other Comprehensive Income (loss)

Current Ratio = Current Assets/Current Liabilities

Debt-to-total Assets Ratio = Total Liabilities/Total Assets

Debt-to-Equity-Ratio = Total Liabilities/Total Shareholder's Equity

Earnings Before Tax = Operating Profit +/- Non-Operating Items (interest expense, revenue, gains/losses)

Earnings Per Share = Net Income / Average Shares Outstanding

Gross Profit = Net Sales Revenue – Cost of Goods Sold

Inventory = Price + Shipping Fee

Net Earnings = Earnings Before Taxes – Income Tax Expense

Net Income = Revenue – Expenses

Net Operating Cash Flows = Operating Cash Inflows - Operating Cash Outflows

Operating Profit = Gross Profit – Operating Expenses (SG & A)

Profit = Revenues - Expenses

Retained Earnings = Beginning Retained Earnings + Net Earnings – Dividends

Revenues = Expenses + Profit

Salaries Expense = Paid + Accrued/Owed

Stockholder's Equity = Assets – Liabilities; Claims of Owners

Total Comprehensive Income = Net Earnings +/- other comprehensive income

Unearned Fees Revenue = (Cash received in advance (old year) + Cash received in advice (new year)) – Months Earned

Working Capital = Current Assets – Current Liabilities

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